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# SECTION 1. ECONOMIC THEORY AND HISTORY OF ECONOMIC THOUGHT

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# PROMISING DIRECTIONS OF COMPETITIVENESS RESEARCH UNDER MODERN CONDITIONS

The article is devoted to revealing of perspective directions of competitive strength investigation under present-day conditions. Main approaches to the determination of the concept "competitiveness" are highlighted and main characteristics of competitiveness are studied.

Enterprise development in terms of competitive environment directly depends on ability for providing of its high-leveled competitiveness and keeping it for a long period of time. Therefore an insistent need to investigate a competitiveness of enterprises arises.

Competitive strength is simultaneously a characteristic of real and potential state of subject of entrepreneurship activity that displays its current state as well as dynamics of its development.

Competitiveness is a concept to be investigated at different levels. At the same time at the entry level a competitiveness of enterprise's goods is researched, and at the next level — a competitiveness of subject of entrepreneurship activity. It is interdependence between these levels.

In market system of economy, categories "competitive strength" and "competitiveness" are ones of the key since they include economic, scientific-technical, production, organizational and management, and marketing opportunities not only of a single enterprise, but also of a state economy.

The concept "competitive strength" allows establishing, development control and potential forming of a production system by all its components at the high qualitative level. When providing a competitive strength of production system, it is necessary to aim at parameters of a leading competitor of the branch and at international measurement data and standards. Competitive strength depends on the presence of competitive advantages, competitive potential and product competitiveness; moreover, a financial-economic stability of the production system's functioning should be achieved. A milestone to achieve competitiveness is an adhering

of actions' algorithm concerning the selection of management zone, sector, and market niche depending on its appeal for producer and consumer. A potential of an enterprise determines a competitive status that should provide a substantial industrial and economic activity in the chosen market segment.

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# INSTITUTIONAL REFORMS AND ENSURING OF PERSONNEL DEVELOPMENT OF INTERNATIONAL ENTERPRISES IN THE CONTEXT OF EUROPEAN INTEGRATION

At the current stage the activity of Ukrainian enterprises is significantly influenced by the European integration process. Ukrainian industrial products are used in domestic and foreign markets, but maintaining its competitiveness requires the ability to adapt to changes in market conditions. The deepening of European integration processes in combination with open nature of the economy and large industry eksportooriyentovanistyu Ukraine accompanied by increased competition in the domestic and foreign markets businesses. Under these conditions, the most important and vulnerable at the same time is responsible personnel. Tool personnel adaptation to unpredictable changes in highly dynamic enterprise environment in the context of European integration processes should be considered staff development. The study of the influence of the environment on the dynamics of institutional requirements for staff development enterprises in the context of ensuring competitiveness in a globalized economy require further study. The article is an analysis based on the new institutional theory influence the requirements of company personnel European integration as a factor in the enterprise environment. The dominant country in the social and technological structure as a system of social relations that arises on the basis of aggregate technology specific to a certain level of production and determines the competitiveness of the economy. The transition between Seal called modernization. The dynamics of modernization, community development direction determined by the type of political and economic institutions. Are effective inclusive economic institutions that attract the general

public, provide non-discriminatory access control and resource allocation allow fair competition and ensure the preservation of private property. Today one of the real possibilities for implementation in Ukraine inclusive institutions - is integration into the European Union, which is a community with open institutions, within which is valued and stimulated the development of business competencies of employees, provided the institutional mobility and physical mobility in the largest market in the world. The reform of economic institutions in Ukraine within the European integration by the European Union can provide an effective economy based on secondary modernization - the transition to a post-industrial social and technological structure. Accordingly, staff development company in these circumstances is subject to the conditions of postindustrial social and technological structure, emphasis on investment in human and sotsialnyykapital comparing to individuals; widespread use of information and communication technologies; continuous updating of knowledge and skills and abilities to develop communication and teamwork.

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# GLOBALIZATIONAL CHALLENGES IN THE GUARANTEE OF ECONOMIC SECURITY OF THE COUNTRY

The article deals with theoretical and methodological aspects of the development of the state given the influence of geo-economic factors in order to identify potential benefits and minimize the economic and environmental risks. It is proved that the world globalization flows and processes in the economic, financial, social, environmental and other areas are the guidance of any national economy. It is found that disregard of globalization changes and trends will limit the possibilities of obtaining benefits at the national level. The national economy as a part of the global economic system has activated some elements of an integrated world system, but their development is slow. Therefore, we proved that the issues of regulation of the internal market, the process of pricing, quality and standards of products as well as slow integration process, formation of organizational and economic structures adapted to external conditions remain unresolved. Globalization is a comprehensive process of global political, economic and social integration. Globalization processes aim to obtain relevant global benefits in the further development of the international community and the development of individual state systems. In recent years the world economy is characterized by an increasing coverage of systems of different levels with features of transitivity, chaotic development, which causes more profound consequences of the crisis at different levels of the global community development. The issues of geopolitical changes, including direct territorial reorganization of the world, are becoming more and more acute. Similar processes are associated primarily with different levels of development of separate states, financial capacity, energy dependency of national economies, overpopulation of certain areas, relevant national interests of individual states and global geopolitical leaders. Globalization has a significant impact on the content and the rate of formation of new types

of relationships in modern society. Global changes, along with other objective factors contribute to finding effective ways of reducing the adverse effects, reliable methods for predicting possible changes with the purpose of adaptation and further development. The relevance of this study is determined by the fact that the world globalization processes and flows in the economic, financial, industrial, social, environmental and other areas are guidance for future development of any national economy. In turn, disregard of these trends will limit the possibility of taking advantage of globalization changes at the national level. It is impossible to avoid the influence of globalization processes and phenomena; it is expedient to adapt to them in order to provide national interests and socio-economic development in the long run. Effectiveness of directions of development can be proved only applying innovative solutions and maximum elimination of negative trends in political, economic, social and ecological spheres. Guarantee of economic security of the state is associated with the implementation of the measures at the international and national levels to ensure the appropriate level of social, political and military safety, security and territorial integrity, ensuring the development of industries on the basis of innovation, invulnerability and independence of national interests in accordance with emergence of external and internal threats, primarily ones related to globalization, prevention of armed conflicts. This approach will minimize threats and provide appropriate adaptation to globalization changes and trends. All geo-economic factors in the socio-economic development and guarantees of economic security from foreign economic to technological ones should be focused on internal natural resource base, take into account the economic, social, cultural, ecological features in order to minimize risks and enhance the benefits of geo-economic environment.

# ■ WORLD ECONOMY AND INTERNATIONAL ECONOMIC RELATIONS

There is an urgent need for the effective combination of internal fundamentals in the development of industries, appropriate technological readiness for innovation and adaptation to globalization trends, ensuring economic, social, energy, food, and defense security of the state.

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# THEORETICAL ANALYSIS OF VIEWS ON THE DEFINITION OF INTERNATIONAL TOURISM

Summing up the scientific opinions on the essence of the term, we believe that tourism – is: multifaceted phenomenon that combines economic, social, cultural and environmental aspects has inexhaustible potential for continued progress associated with many sectors of the economy that determines its leading position in social and economic life of the countries and peoples; the most dynamic sector of the human factor in economic and cultural development, environmental protection and historical and cultural heritage, international understanding, peace, human rights and fundamental freedoms without different in race, sex, language or religion; economic source of job creation and income, infrastructure development industry; an integral part of the overall international market.

There are many classifications of tourism. The most common is its division: internal (local) tourism – linked to the temporary departure of citizens to holiday destinations within the country, state, region; International Tourism – engaged with tourism, but it is associated with the departure from the country of residence.

After a long history of development, the concept of «international travel» until now treated differently not only by individual experts, but also travel organizations. We believe that international tourism can be seen as a social and economic process associated with the provision of travel services to persons outside their country of residence and aimed to meet the spiritual, physical and other non-commercial purposes.

Given the historical facts we consider it necessary to allocate the fifth stage of development of international tourism, which is typical for Ukraine – the development of international tourism in Ukraine as an independent state (1991 – up including) that is associated with the collapse of the USSR and the creation of the CIS and the recognition of Ukraine separate and independent state.

Examined the classification of international tourism for the purpose of travel to: business; therapeutic; cultural and educational; Tourism to rest and leisure; private; festival; sports; religious; ecological; adventure; extreme; space tourism. Article by their features. Furthermore accentuated attention to the fact that in recent years the practice of international tourism rapidly developing new forms of tourism such as paradores, timeshare, dark green and rural tourism etc. The influence of international tourism to the socio-economic development.

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# STRATEGIC DIRECTIONS OF FUNCTIONING OF FINANCIAL INSTRUMENTS OF REGIONAL POLICY OF EU

Leveling of regional development is an important aspect of the European market economy and determines the policy of the European Union in regional development. In the EU regional policy is being under close attention since 1950s. For a long period of time the EU countries were focused on equity in the development of regional policy, but since the mid 1970s, economic efficiency gradually started gaining more attention. Regional policy began to focus on economic growth through the development of competition and reduction of unemployment. That is why the study of strategic directions of functioning of financial instruments of EU regional policy is particularly relevant. European policy of regional development is based on the political principle that the richer countries and regions should provide solidarity with poorer countries and regions, as well as the economic principle that the lower volume of production in poor member states and regions or states and regions with high levels of unemployment is the loss of potential and opportunities for the EU as a whole. Principles of Regional Development were checked and repeatedly improved over the years to be able to develop a variety of strategies to solve economic and social problems and to achieve environmental goals. The success of this policy is based on partnerships within the EU, planning and good governance. In case of application of these principles of development the program can be carried out in a decentralized way. EU regional policy can be best defined as thematically ordered grouped by unifying (supranational) center of activities aimed at using complex legal and financial instruments of elimination of disparities in economic and social development of the regions in the EU, and at ensuring balanced growth of all its areas preserving internal economic and social unity. The main instruments of regional policy in the European Union at the supranational level are structural

funds. They are responsible for redistribution of financial resources on the principle from "rich" regions to "poor". By the 1990s in the EU funding for regional development involved several funds:

- European Regional Development Fund (ERDF) established in 1975. The main task of the ERDF is to reduce disparities in different regions of the EU. Primarily it is aimed at supporting and developing depressive and peripheral regions;
- European Social Fund (ESF) was created in 1960 to provide aid to certain regions, industries and professions which appeared to be in difficult situation as a result of the restructuring of the industry in the EU. Resources of fund are directed to implementation of programs to reduce unemployment, overcome social inequality, harmonize professional and family life.
- European Agricultural Guidance and Guarantee Fund (EAGGF) was established in July 1964. It funds general and specific measures of agricultural policy of the EU.

Regional development in Europe benefits from a wide range of different funding opportunities. Except the main sources of funding, there are other means of capital involvement. Unlike the period of program realization of 2007-2013, in the rules on the use of financial instruments adopted for the program of 2014-2020, there are no rigidly defined sectors, beneficiaries, types of projects and activities to be supported. Within the new system there are also clear rules which allow better combination of financial mechanisms and other forms of support, particularly issuing grants.

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# SECTION 3. ECONOMY AND OPERATION OF NATIONAL ECONOMY

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# ENSURING THE COMPETITIVENESS OF THE AGRICULTURAL SECTOR UKRAINE IN CONDITIONS OF GLOBALIZATION

Globalization – the process of reducing barriers to economic, political and cultural interaction nations and peoples, the formation of a homogeneous world space. Globalization has become an important aspect of the functioning of the modern world system, one of the most influential forces that determine the further development of mankind. It covers all areas of public life, including the economy, politics, social services, culture, environment, safety; affect the production of goods and services, labor utilization, investment, technology.

Ukraine, its economic system is also under the influence of globalization, the international movement of capital, labor, transnational corporations. Therefore, further organizational and managerial changes and reforms in the existing system shall exercise due to the study and understanding of the impact of globalization on the development of the national economy.

Under the present conditions can only be competitive and national economy that effectively takes advantage of globalization. The agricultural sector, like other sectors of the economy, under the influence of globalization, international capital flows and investments, multinational corporations. The issue of competitiveness of the domestic agricultural sector in the context of globalization remain relevant in need of further investigation.

The article is taking steps to ensure the competitiveness of the agricultural sector of Ukraine under globalization.

The key measures to ensure the competitiveness of the agricultural sector of Ukraine under globalization are: improving the management of agriculture; effective implementation of investment and innovation policy; Policy Excellence agricultural market infrastructure; strengthening of diversification of production in enterprises; of modern quality assurance system for agricultural products and foodstuffs to European requirements; enhance the process of harmonization of national standards with international

and European; full implementation of the agricultural land market.

In the context of globalization and in view of the existing problems and positive foreign experience, it seems appropriate implementation of measures to improve the competitiveness of the domestic agricultural sector in the following areas:

- formation of innovation and investment resource development of the agricultural sector;
- harmonization of national standards for agricultural products in accordance with EU standards;
- increase the export potential of domestic agricultural products;
- establishing a modern agricultural market infrastructure;
- strengthen the cooperative movement among agricultural producers;
- cooperation between agricultural producers and research institutions.

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# AXIOLOGICAL APPROACHES FOR GROUNDING OF STRATEGIC BENCHMARKS OF REGION DEVELOPMENT AS A BASIS FOR STATE REGULATION DIRECTING

Society is an entire social organization of human vital activity, which historically appeared and is continuously developing; it represents a system of various mutually causal relations. Each independent state is interested in progressive development and well-being of its society. Its importance for general state and consciousness of nation increases in conditions of intensification of European integration processes, political and socio-economic transformations in Ukraine, in particular, in epoch of radical ("stormy") changes that starts at the beginning of the third millennium. Perspectives of formation of such an environment in Ukraine in the context of civilizational movement to the principally another development level - from inertialresource model of economic growth, which prevails for a thousand years, to social-oriented model of economic development on the innovative (post-industrial) basis-require a new viewing on the role and place of a concrete human in society. Providing of the process of economic stability and growth in Ukraine is possible on the assumption of directing of state top-priority actions not to the solving of present, but strategic tasks of society. Thus, the region strategic benchmarks should be the foundation of region state economic policy.

The aim of the research is an analysis of approaches for grounding of strategic benchmarks of region development as a basis for state regulation directing.

Considering conceptions of socio-economic development of society, it can be said that all types of resources influence on the increasing of socio-economic processes of the region. It means that their development will increase GDP and promote the economic growth. Such an approach allows determining of modern civilization as a tool of self-organization of society's vital activity on the basis of determined level development of a human. It should be noted that if in traditional society the main capital was a land, in industrial – natural resources, and later – technologies, than in post-industrial one the more importance is obtaining by human resources and qualitative characteristics of human life.

Thus, the end of the XX – beginning of the XXI centuries is marked by transition to the new society development paradigm, in which Ukraine is initiating a state regional policy that is based on the European

values, oriented to increasing of economic and social living standards for every citizen. An especial role is acquiring by economic base of territories development that has to correspond with the key task posed ahead of the state – strengthening of regional development's social constituent, which foresees the ensuring of national regulations and state social guarantees of adequate standard of living of the population. At the same time it is worth to proceed from the understanding that modern principles of formation of socio-economic policy of the state are oriented to the human development priority, which focus are a human, human needs and development. Generalizing indicators of effectiveness and efficacy of the state policy, in particular social, are indicators of socio-economic development. Thus, on the one hand, development of region's socio-economic processes and ensuring of living standard increasing on this basis is the aim of socio-economic development of the region, and on the other side, is the main task and criterion of regional authorities' activities.

In the absence of necessary centralized support from the direction of the state, regions face a problem of effective an adequate regional police, which is directed to the reformation of economy and attracting of investment, developing and implementation of plans for territories development, which would lean not on state financial resources, but count on local potential use. For it there is a necessary of studying and assessing, on the one hand, of interregional interests and needs, and on the other hand, assessing of own opportunities of their satisfaction based on the use of existent socio-economic processes of the region's population, which probably should become a perspective of further investigations in this field.

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# DIRECTIONS REGULATION ENVIRONMENT OF COMPETITION IN THE DOMESTIC MARKET OF LIGHT PETROLEUM PRODUCTS

The article analyzes the environment of competition in the domestic market of light oil. Determined that the key subjects which form the environment of competition in the domestic market of light oil products, serve domestic oil refineries, importers of oil and oil products, wholesale warehouses and enterprise network stations (petrol stations), enterprises transport infrastructure (oil pipelines, Gasoline tank, railway), consumers - the owners of passenger cars and commercial vehicles, agricultural machinery, government agencies and institutions. Systematized the main problems of the domestic market of petrol and diesel fuel, which include: the rapid clotting of the domestic production of light oil, establishing dominant positions of importers in the national market, strengthening shady transactions and unfair competition in the market, the constant increase in retail prices on gasoline and diesel fuel, the development of modern network of gas stations. Substantiated the priority mechanisms for effective state regulation and balancing market of automotive fuel proposed measures to reduce import dependence on the market. It is concluded that the key directions environmental regulation of competition in the domestic market of light oil products are: strengthening energy security, recovery and stimulate domestic production oil products, reducing uncontrolled imports, liquidation shady market operations, improving fuel quality standards and customer service. It is proved that measures of reconstruction and modernization of domestic ORC should be consistent with the public policy of regulating imports of petroleum products. Gain the competitive position of domestic ORC in the national market should be based on increasing the depth of oil refining. Improvement of fair competition in the national market of light oil involves activation of the Antimonopoly Committee of Ukraine to detect unreasonably high prices set by leading operators. At the legislative level important task is to ensure compliance with national competition policy objectives of the European Energy Charter and Association Agreement between Ukraine and the EU and bringing national competition policy on light oil market into line with European norms.

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# MECHANISMS OF REGULATION OF SEA PORTS OF UKRAINE: THE INSTITUTIONAL DIMENSION

In the article is looked through conceptual basis of regulation of the development of sea trade ports in Ukraine. On the base of analysis of methods of economics state regulation, are defined principles, aims and tasks of regulating the development of ports, established the principles, objectives and tasks of the development of port economy.

It is proved that state economic policy regarding the development of sea ports, in our opinion, you can determine as activities in implementation of state administration and regulation of economic processes in the industry, which has targeted nature, creation of conditions for effective development in accordance with the defined strategy. Additional tools of state regulation of sea ports development is social policy and propaganda techniques. Social policy must first of all ensure the social protection of workers, improving of working conditions, everyday life and leisure. Propaganda methods should contribute further increasing of trust to ports from potential customers.

It is established that the state program of sea ports development must become a main precondition for improving the economic efficiency of their activities. The strategic course of the state must be a sustainable development of maritime ports in accordance with the economic interests of the state in the context of integration into the world economic system. Strategic objective of ports development is creation of a highly efficient system of ports, which will facilitate the effective integration of Ukrainian economics into the world economic system.

It is proved that the effective development of ports requires the improvement of the system of state regulation, which should be based primarily on economic methods, to ensure the sustainability of development conditions and the economic climate. State regulation must ensure the optimization of the interests of ports and other transport companies,

local and national interests. The mechanism of regulation of ports development must be based on the principle of optimal ratio of self-sufficiency of ports and of centralized influence the state. Government should concentrate efforts on achievement of strategic goals in development, reactivation of investment activity, development of regions.

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# SUSTAINABLE SOCIAL AND ECONOMIC DEVELOPMENT: ITS CORE IDEA AND METHODS OF ITS EVALUATION

Sustainable socio-economic development is today one of the most important problems of humanity. The essence of "sustainable development" is the maximization of economic and social benefits by process of national economy system development, on the assumption of environment protection and in the long run providing of natural resources' reproduction. In the economic sense the sustainable development means not only the growth of national economy and increase of income per capita, but the improvement of all elements of social welfare. Sustainable development has to be accompanied by necessary structural changes in economic and social spheres.

Crisis of the world economic system after the World War II end, and entrance of new countries-candidates for the world leadership into world scene, demand a development and practical implementation of own strategies of sustainable socio-economic development from states. Thus, the investigation of theoretical and analysis of practical aspects of sustainable development of socio-economic system with the following formation of national development strategies on this basis is actual and modern.

The aim of the article is to develop and form a free resumptive index of sustainable development of national socio-economic system for its implementation in programming of state development strategies, as well as to determine the key points of influence on factors of rise in the standard of living of population as a basis for economic and political stability in the country.

Proposed in the article methodology to calculate a free resumptive index can be adapted to each separate country or region depending on the stated aims over the next 10-15 years, i.e. can be used in long-term planning, forecasting and evaluation of effectiveness of national socio-economic systems functioning. Use of this indicator as an indicator of compliance of socio-economic situation in Ukraine, situation in countries-members of the European Union, can show perspectives of solution of such issues as: opening

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# SYSTEMATIZATION OF APPROACHES TO INTERPRETATION OF BUILDING ENTERPRISE DEVELOPMENT

Need to create conditions for dynamic and progressive development of building industry is one of the most important factors of providing the effectiveness of functioning of national economy in Ukraine. It is connected with the fact that building industry today is an important part of the national economy system, which plays a leading role in providing the appropriate people living standards and development of related branches as well as other fields of material production.

In terms of dynamic and turbulent functioning environment an actual is the search for new ways and methods of further development of building enterprises, which have to base on the well-grounded investigation of a phenomenon of development as an economic category.

Research of theoretical and methodological aspects of interpretation of building enterprises development is important for stability providing in society. At the same time, it requires a clarification of the essence of this concept in the context of determination of building enterprise development.

In general theoretical aspect the development category discloses the character of changes taking place in such system as enterprise. In other words, it is a sequence of state transitions of socio-economic system of enterprise from the beginning of its establishment to the date of its termination.

Enterprise development is an irreversible process, which provides spontaneous or controlled transitions from one unique state to another through changes processes. Irreversibility of any concrete economic state of an enterprise is ensuring by the impossibility of the full repeat of diversity, quality, quantity and power of influence of factors that have determined it.

In the interpretation of the development essence of enterprises the various changes (of internal and

external character), which are the result of interaction between economic entities, their different characteristics and features, should be considered as the fundamental principle. Socio-economic changes in the enterprise system have an objective character, i.e. not depend on will and desire of a human (owners, managers, workers, investors, creditors etc.).

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# MANAGEMENT OF MARKETING SUPPORT AT THE STAGES OF THE PRODUCT LIFE CYCLE

Providing of a stable development of native industrial enterprises is an important problem of Ukrainian economy, which requires innovations and improvement of managerial processes. In recent years the consequence of marketing support is actualising as a system of effective organization of production and sale in terms of high competition and markets globalization. In this connection an effective marketing support becomes an important attribute of effective management of enterprise activity. Moreover, at the modern stage of Ukrainian economy development the necessity and timeliness of marketing supports' research taking into account of the product life cycle is increasing. It is concerned mostly with the increase of competition severity, change of accents of competitive activity and speed of new products appearance and ageing, amalgamation and takeover of enterprises by others, which are producing newest and competitive product.

The aim of the article is to generalize theoretical approaches and to ground a package of measures to manage marketing support of an enterprise taking into account the stages of product life cycle.

The main reference point of production, scientific and technical, and sale activity of any industrial enterprise is a market demand, i.e. consumer's demands. Herewith an important and indispensable condition of profitable activity is a production of competitive products, which will be delivered to the target audience. That is why the necessary task for enterprise becomes the investigation of individual and social needs, market demands and innovative-technological achievements in production.

For the successful and efficient solving of a task of social needs research and their satisfaction in the most complete measure, there is a necessity of the complex of strategic and operational marketing actions at the enterprise. As a basic business philosophy, a marketing support orients management to consider a consumption of enterprise

activity results as a democratic process, during which consumers "vote" for the result, which they need, by means of their cash resources. Marketing researches, marketing strategy development, marketing concept formation, marketing program, marketing budget and implementation of measures to provide enterprise with marketing support are the fundamental constituents of enterprise activity's marketing support.

Developed and grounded measures to manage the marketing support of an enterprise taking into account stages of the product life cycle can be used by native enterprises in practice. It is determined that in consideration of stages of the product life cycle and the most important factors, namely, own price, competitors' prices and funds for marketing support, the planning of sales volume becoming available, and the marketing support's spending optimization stimulates the considerable increase in sales volume of certain types (brands) of production.

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# FORMATION OF INFORMATION CONCERNING ACCOUNTING-ANALYTICAL SUPPORT OF BANK CREDIT ACTIVITIES

The aim of article is research of methodological principles to formation of information concerning accounting-analytical support of bank credit activities as a basis for weighted decision-making of the bank activities.

Have been analyzed work of scientists, who consider accounting-analytical support of management as a set accounting and analytical processes, associated in the accounting-analytical system and directed on satisfaction of informational needs of users by converting primary information in summary according to defined purposes and normative-legal, methodical, organizational, programmatic, mathematical supports.

Are determined accounting-analytical support as set collection, preparation, recording and summary accounting information from banking institution depending on the legislatively established accounting system (legislative base, instructions, regulations, regulations of Ukraine National Bank) and carried out on the basis of this information a detailed analysis with application of certain methods and techniques.

It has been proved that the accounting-analytical support includes information which provided by accounting and methods of economic analysis. Accounting information is becoming an analytical after processing its economic analysis. Therefore, it is advisable to consider the term information support for decision-making is a part of accounting-analytical information (support) as a single component.

Accounting-analytical support credit transactions are considered as the bank's activities associated with the collection, registration, generalization, storage, transmission and analytical processing of information about banks credit operations; providing management system appropriate amount of quality information necessary for making timely and quality management decision.

The main functions of accounting-analytical management of bank credit activity are defined as: information, accounting, analytical and control.

Are determined, that to obtain of adequate information support of management system of the bank credit activities, it is necessary to formulate a set of tasks to achieve effective management decisions, including:

to develop criteria and procedure for evaluating the quality information, that is created by accounting system and analysis;

to determine own method for evaluating the quality credit transactions and process of analytical treatment of received accounting information;

to establish order for generating necessary amount of data for management in the accounting system and procedure for further transformation accounting data in analytical information;

to approve requirements for the audit of internal bank for credit operations and report form for the results for further processing for further analysis, planning and management decision.

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# AGROLEASING AS A SOURCE OF AGRARIAN ENTERPRISES' FINANCIAL POTENTIAL

Lack of financial resources prevents the formation of strong financial capacity, which would be able to provide sufficient funding to purchase equipment and machinery.

Among the progressive methods of upgrading production and investment processes' financial support, leasing takes one of the main places. Leasing mechanism with a certain degree of risk helps to eliminate the root causes that hinder the development of agrarian enterprise and its and its innovative principles.

Despite the economic situation complexity, the agrarian sector of Ukraine, ensuring food security, requires a system of governmental support. One of the such support types, which is burdensome for the state budget, is an efficient implementation of agroleasing mechanism with the help of special government programs. A sufficient level of information provision as for the mechanism's practical implementation and its availability for agrarian producers gives an opportunity for technical and technological renewal of production and financial capacity.

Under the present conditions including insufficient protection of creditors' rights, the development of agroleasing pace had been slowed. This situation has a negative impact on the investment climate, which requires a systematic resolution of this issue at the state level. The connection between leasing activity and agrarian production upgrading is significant. It is confirmed by the experience of agrarian enterprises in the European Union, the USA, Canada and Australia. The agrarian production updating is closely related to the competitive

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# THE SYSTEM OF FOOD SAFETY MANAGEMENT: THE INTRODUCTION OF THE HACCP SYSTEM IN ENTERPRISES GRINDING INDUSTRY

In the article the features of the system of food safety and the possibility of HACCP system in enterprises grinding industry. Special attention is directed at critical control points, in which all types of risks associated with the use of food can be prevented, eliminated or reduced to acceptable levels as a result of targeted control measures. To date, the globalization of food markets has led to the need to solve the problem of food safety risks and the need to reduce their negative impact on human health. The problem is so serious and ambitious nature that governments and leading association of food manufacturers are increasingly affecting food safety issues and seek ways to ensure and control. It should be noted that the introduction of food safety management in the company - a lengthy process that applies to all services and all staff. It is not limited to the development of documentation and the creation of external semblance of order. To implement the system of food safety required training professionals working groups and entities responsible for the operational control adjustment process documentation, sometimes equipment replacement and alterations to the premises. The Hazard Analysis and Critical Control Point is scientifically – grounded system to ensure the production of safe products by identifying and controlling hazards. HACCP system is the only system to ensure food safety, which proved effective and accepted by international organizations. Use of HACCP allows you to move from final product testing to develop preventive methods to ensure food safety. The most effective solution is called the introduction of common international standards and requirements for food safety.

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## KEY ASPECTS OF ENTERPRISE ACIVITY MONITORING

In modern conditions an assessment of economic state of an enterprise is a part of problems of enterprise effective activity in competitive environment. Effectiveness of enterprise activity is one of the main objects of enterprise monitoring system, which, in turn, are of current importance for enterprises functioning in various branches of economy and forms of property.

The aim of the study is to determine main criteria of enterprise activity monitoring by functioning spheres. Monitoring – is a type of management activity, which supposes a control over state, parameters and characteristics of a certain object for the purpose of forming of informational basis of its behaviour and grounded management decision-making. Choice of monitoring range is important since the case in question is the time-limited period, which is considered at the current level (hours, days, weeks, ten-day periods etc.).

The monitoring helps to conduct a control over processes and objects of an enterprise in all stages of life cycle and to draw conclusions about the influence of internal and external factors changes on the state and development of the object.

The conducted research has shown that in economic conditions monitoring is one of the most important elements of the enterprise management system, which are caused by necessity to ensure management decision-making. Monitoring organization should tend to control over indicators of effectiveness of enterprises' activities, as well as timely response on changes of the system of

external and internal factors of influence on the enterprises' activities.

To get the fullest information and its most effective use in monitoring the quantity and composition of indicators based on the own image of importance of different factors' influence on business state should be chosen. Those indicators should be used in monitoring that determine business operating characteristic and compare them in time aspect. But it is shouldn't take a great interest in choosing of indicators, since the more indicators, the harder to come to know the particulars of all interrelated data, as a result of which management of an enterprise will have to face a responsibility for decision-making at a strategic level.

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# SECTION 5. DEVELOPMENT OF PRODUCTIVE POTENTIAL AND REGIONAL ECONOMY

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# WAYS OF ENSURING INNOVATIVE DEVELOPMENT OF DOMESTIC TRADE OF UKRAINE IN MODERN CONDITIONS

Performing global role of domestic trade in innovative development of national economies in modern and predicted period of transition to the sixth technological structure and post-industrial society requires considering innovative constituent as a key direction of increasing in sectoral development effectiveness at all levels – from local to national.

The purpose of this scientific research is to determine ways of innovative development of domestic trade in modern conditions of national economy transformation in Ukraine.

Statement of basic material of research. Adaptation of domestic trade to the transformational changes on the innovative basis, gaining an effect from implementation of innovations and providing innovative development of a sector requires from subjects of trading activities and relevant ministry using appropriate methods. On the basis of academic economists' research results generalization we made a classification of methods to provide innovative development of domestic trade with their dividing by levels of national economy.

In spite of the national level, at the regional level the priority is to ensure innovative development concerning formation of market infrastructure system (clusters) out of subjects of trading activity and venture (innovative) firms in the region. At the same time, in spite of the national level, all methods of providing innovative development at the local and sectoral levels are using, which is caused by importance of attention focusing in order to increase efficiency of domestic trade in the certain region of Ukraine – as a part of subsystem of the national economy.

Summarizing results of the research, the attention is given to the fact that innovative development of domestic trade as well as using methods of such development providing should be based on implementation of innovations that is the prerequisite for

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# DECENTRALIZATION AS A PREREQUISITE FOR SUSTAINABLE RURAL DEVELOPMENT

The current socio-economic situation of rural Ukraine is characterized by problems that hinder their transition to sustainable development. In particular, has not reached the pre-reform level of production in agriculture, reducing the tendency resource potential of agriculture, not completed the formation of economically active subjects of rural businesses. Deteriorating demographic and ecological situation continued destruction of social infrastructure, reduced life expectancy of the rural population. European integration process Ukraine actualize decentralization of power transition as a prerequisite for the development of rural areas to the principles of sustainable development. The article is devoted to the financial sustainable rural development under decentralization. The problems of local self-government and territorial organization of power in Ukraine. The content and the need for decentralization of power in Ukraine. Characterized feasibility of introducing elements of program budgeting for rural budgets through the effective implementation of the decentralization process. An effective monitoring of the Budget and Tax Code of Ukraine and the draft amendments on fiscal decentralization. The characteristic advantages of providing rural financial budgets in the decentralized. Increased autonomy of local budgets and budget efficiency is possible by widespread introduction of program budgeting formulation and execution of local budgets. Increasing the share of local budget revenues under decentralization strengthen the financial capacity to provide local budgets, but the availability of funds in the overall local communities does not guarantee the success of their development are limited in their decisions on the use of these funds. The wider range of political functions can perform merged municipalities, the greater their autonomy in matters of realization of political power, and with increasing amounts of available financial assets expanding range of functional activities.

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# SECTION 6. DEMOGRAPHY, LABOR ECONOMY, SOCIAL ECONOMY AND POLITICS

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### MODERN COMPONENTS OF THE HUMAN CAPITAL

In modern socio-economic environment the human capital acquires the top-priority importance and becomes one of the main sources of development of enterprises, fields of economic activity and society as a whole. It is the human capital that in the period of informational society building (which is also named as society of knowledge) is a determinant of increase of competitiveness and productive efficiency of enterprises. Permanent development of scientific and technological advance, multiplication of new knowledge, appearance and development of the newest methods of information transmission heighten requirements for human capital development towards its intellectualization.

In the Strategy of state personnel policy on 2012-2020 [1, s. 2] it is determined that the main aims of implementation of state personnel policy, among others, is the state support of specific research and practice studies in the field of human potential development. In other words, development of the human capital and potential is the foreground state task.

In connection to it there arises a new scientific task to specify meaningfulness of the term "human capital", related to the lots of changes that influence on the structure of human capital, its development and use efficiency in the period of informational society formation, that predetermine an actuality of the study.

On the assumption of existent controversial issues, the aim of the article is to define notion, constituents of the human capital and their essence taking into account features peculiar to the modern society.

Human capital is an interdisciplinary category that attracts attention of different scientists over a number of years. This category is interesting from the point of view of the personality development as well as the influence of the human capital development level on business processes, state of socio-economic sphere

of regions and state, development of international relations.

Today's realities lead to the situation that the society feels the instability manifestations, which have an impact on the psychoemotional state of individuals that, in turn, influences in a certain manner on the development of entrepreneurship activity, social relations in the collective and general socio-cultural level of territories. Investigation of this aspect becomes important not only for merely behavioural sciences, but also for sciences related to the economics and management of enterprises. Therefore in the article proposed the implantation of the constituent, which characterized the emotional capital of a human, to the list of constituents of human capital. Taking this constituent into consideration at the modern stage of socio-economic environment's development will facilitate more adequate assessment of employers, general potential of enterprises and fields of economic activity.

In further investigations it is planned to ground and develop methodical foundations and applied instruments of quantitative determination of the level of individual emotional capital and its impact on general human capital.

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# SECTION 7. MONEY, FINANCES AND CREDIT

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# SOME ASPECTS OF INTERNATIONAL MONEY CIRCULATION

In the article we considered mechanism of monetary settlements between countries in international trade transactions using equation macroeconomic equilibrium.

The aim of the research is to define the mechanism of monetary settlements between countries in international relations.

Theoretical and methodological base of research is the concept of equality the supply and demand of classical economic theory, Keynesian concept for determining national production on total expenditures in the economy and the equation of exchange quantity theory of money, which is the basis of monetary economic theory.

The result of the study was the establishment of a mechanism of monetary relations between countries in international trading.

The number of the world's money in circulation, taking into account the rate of turnover of the monetary unit to service international trade operations is defined as follows:

$$M_Z \times V = X_E = X_i$$
,

where  $M_Z$  – the number of the world's money in circulation:

 $X_E$  – world exports;

X<sub>i</sub> – world imports.

The number of the world's money in circulation to serve the whole world production, taking into account the rate of turnover of the monetary unit equal to:

$$\begin{aligned} \mathsf{P}_{\mathsf{Z}} \times \mathsf{Q}_{\mathsf{DZ}} + \mathsf{S}_{\mathsf{Z}} \times \mathsf{V}_{\mathsf{Z}} &= \mathsf{R}_{\mathsf{Z}} + \mathsf{S}_{\mathsf{Z}} \times \mathsf{V}_{\mathsf{Z}} &= \mathsf{P}_{\mathsf{Z}} \times \mathsf{Q}_{\mathsf{SZ}} \\ &= \mathsf{Y}_{\mathsf{Z}} = \mathsf{M}_{\mathsf{AZ}} \times \mathsf{V}_{\mathsf{Z}} + \mathsf{S}_{\mathsf{Z}} \times \mathsf{V}_{\mathsf{Z}}, \end{aligned}$$

where the subscript Z is a record for the world economy.

In the equation linked global demand ( $P_z \times Q_{DZ}$ ), the world's costs ( $R_z$ ), the world supply ( $P_z \times Q_{SZ}$ ), the world's income ( $Y_z$ ), the number of world money considering the rate of turnover of the monetary unit ( $M_{AZ} \times V_z$ ) and world monetary savings ( $S_z$ ).

At this option is possible full accounting and control of the money supply in the world community. World's control and accounting – is one of the main ways to prevent economic (financial) crisis in the world.

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# BUSINESS PLANNING AS A TOOL FOR THE IMPLEMENTATION OF FINANCIAL MANAGEMENT IN CONDITIONS OF MODERN DEVELOPMENT OF UKRAINE

This article analyzed the current state of business planning in Ukraine, identified key problematic aspects and weaknesses of Ukrainian business plans, and considered the basic disadvantages in the ordering of business plan as a specific service. Today unstable environmental factors require from entrepreneurs detailed prediction of their business strategy and current activities, taking into account the threats and opportunities for further development and achievement of goals. Modernity requires from the management of any organization the ability to make appropriate management decisions. An important element of strategic planning significantly determining the respond of the enterprise to the requirements of external environment and maintaining the appropriate behavior in the market, is business planning, which can be regarded as an effective tool of modern management, through which businesses can determine the purpose and objectives of their operation, develop measures to improve their performance or prevent adverse events. Business planning is a modern and very popular term in today's business environment. However, development of business plans and activities in line of continuous business planning considering all the details of this concept (constant monitoring of the market, the competitive environment, drawing up plans for implementing changes, etc.) in Ukraine are significantly distant from European practices of developed countries. Many businessmen, who have read over more than one foreign publication on the development of business plans and try to follow the recommendations, face unconsidered issues and unknown in the West difficulties. Despite the lack of legislation that directly require the development of business plans, now in Ukraine there is a significant number of adopted decrees that shape the business environment of the company. Functioning in it implies the need to develop a business plan

to obtain funding. Raising awareness of entrepreneurs and managers and adoption of foreign experience regarding business planning will bring Ukrainian business to the next higher level of development. The presence of a viable business plan helps to attract capital, determine future plans, careful study of potential risks and possible difficulties that may prevent the practical implementation of the business project. Its implementation will significantly increase the effectiveness of the company, its competitiveness and reduce costs. In a market economic system business plan is an active management tool, the starting point of all planning and implementation of the plan in company. Business plan allows analyzing, monitoring and evaluating progress in the implementation of business project, identifying deviations from the plan and promptly adjusting the direction of development of the business.

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# EFFICIENCY INCREASE OF FORMATION AND USE OF ENTERPRISE CIRCULATING CAPITAL

Actuality of the study. The world financial crisis very sharply poses in front of enterprises the problem of surviving and adaptation to the principally new conditions of economy. Expenses minimization, operational mobility increase, indebtedness drawdown, ensuring of creditworthiness and financial soundness - all these and other issues arise today very sharply. Determined problems in one way or another are related to the questions of effective management of current assets of an industrial enterprise. Improvement of current assets management is one of the most important factors of increasing of general economic effectiveness of production and financial soundness of enterprises in current conditions. The problem of formation and efficient use of enterprise current assets has always been, and remains actual enough both for native and foreign scholars. In scientific papers of such western authors as E. F. Brigham, R. Brealey, J. C. Van Horne, B. Kolass, S. Mayers, S. Ross, R. Samuelson, J. Siegel, A. Shapiro, J. Shim and others the special attention is paid to the consideration of separate theoretical aspects and practical experience of circulating capital management.

Nevertheless, there is a set of theoretical and practical questions, which still remain unsolved at the level of economy as a whole as well as at the level of enterprise in particular. Thus, in spite of a fair quantity of publications those highlight certain aspects of problems of formation and use of circulating capital, researches of this process, its essence, features, and factors, which influence on the efficiency of its use by enterprises, require further development. The existent works of scholars not in full measure take into account all features of the modern state of formation of enterprises' current assets; the set of debatable questions remains unsolved, namely: absence of a single approach to the management of enterprises' current assets formation, which would allow determining of the value of current assets and their elements taking into consideration the stated aims, features of operating activity and criteria of formation of enterprises' current assets. Thus the investigation

of the system of circulating capital's formation and use as an important factor for increasing of industrial enterprise functioning acquires a special actuality.

As a conclusion it should be noted that project implementation of the increase of efficiency of circulating capital's formation and use should have the following results:

- ensuring of undisturbed operation of an enterprise;
- decrease in volumes of spare current assets and, as a consequence, slowdown in expenditures on their financing:
  - acceleration of circulation of current assets;
- maximization of enterprise's profit with liquidity preservation.

Practical implementation of the proposed measures to increase the efficiency of formation and use of circulating capital should allow the most efficient own resources use to provide a stable financial activity.

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# SECTION 8. MATHEMATICAL METHODS, MODELS AND INFORMATION TECHNOLOGIES IN ECONOMY

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# LATEST TRENDS OF STATE REGULATION IN TELECOMMUNICATIONS

Introduction. State regulation of the telecommunications sector is an integral system of state regulation of the national economy. Under the Article 16 of the Law of Ukraine «On Telecommunications» «The purpose of government regulation in telecommunications is the maximum satisfaction of consumer demand for telecommunications services, creating favourable institutional and economic conditions to attract investment, increase services and improve their quality of development and modernization of telecommunication networks taking into account the interests of national security».

Logically, the state regulation of tariff in the telecommunications sector should be carried out according to the nature, forms and methods of state regulation of the national economy.

The aim of our research is outlining current issues and prospects of state regulation in the domestic tariff area of telecommunications.

Lack of state regulation efficiency of tariff in the telecommunications sector and development of competition on it adversely affects the business entities operating in the telecommunications sector and consumers of telecommunications services. All this leads to the need to develop scientifically-based mechanism of state regulation of competition in the telecommunications market, which would allow improving of methods and tools of state regulation of the telecommunications sector and taking into account of peculiarities of this sphere and social value services. It is determined that there is a first need to improve the existing telecommunications market analyzing system as methodological and statistical basis for regulating the telecommunications market. For this it is necessary to develop a new method of market analysis to be consistent with good practice and the EU regulatory framework.

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